



Business Development Sales Executive

Due to continued growth, Cavan Box, Ireland's market leading, and only Irish owned corrugated packaging company is seeking an experienced and ambitious business development sales professional to join our sales team.

CavanBox Overview

CavanBox was founded in 1984. Rooted in the centre of Ireland, we are very proud to be the only remaining Irish-owned box producer. The company has secured and retains all major certifications for production of corrugated boxes. Our facility is a market leader in our industry for low-cost manufacturing and a world-leading state of the art production facility. Further information can be found here: www.cavanbox.ie.

By working with CavanBox, you will be part of key team with a mission to expand our customer base to the 32 counties, fulfilling our ambitions to double our business over the next five years. In return you will share in our success along the way.

Position Overview

The Business Development Sales Executives will be part of our existing sales team and the strategy will be to develop new clients in both existing and new territories on the island of Ireland. As well as working with the CEO and Sales Manager, you will also have access to a dedicated and qualified sales mentor who will work with you to help implement best sales practices and help you to apply your ongoing learnings.

Responsibilities

- Be accountable for winning new clients in your region
- Manage your sales pipeline
- Meet and exceed all key performance indicators (KPIs) and revenue targets

Requirements

- A minimum of 3-5 years sales experience
- You must hold a valid, full clean driving licence
- Experience in the printing or packaging sectors is a distinct advantage

Package

Some of the benefits of this exciting position include:

- Basic salary and On Target Earnings (OTE) will be commensurate with level of experience
- Personal Performance Bonus
- Company Performance Bonus
- Company Car
- Healthcare
- Pension
- Other company benefits
- Fulltime position and long-term career with CavanBox

Application Details

Please send your CV or Personal Profile to: careers@cavanbox.ie.